

SDBEA
August 1st, 2017
Official Start time 4:33P

Community Outreach:

- 2 BOC students attended
- 38 total attendees (40 did sign up)

Website:

- Reached out to 10 officers, 6 responded to move forward with the Timberlake platform for the website
- Ray will set up a webinar for both platforms and schedule date

Education:

- August training set, 15th, likely last north county class
- Fire pump training last Thursday July 27th, approx 64 attendees
 - 34 new members in SDBEA due to fire pump class
 - Certification is set for this week
- RSI to perform roofing class
- Final Training of the year set for Nov. Yardi regarding optimization

Treasury:

- \$10k potential revenue, received \$8k to date
- Still have some companies outstanding on golf event
- \$105,258.29 current balance for SDBEA

Events:

- Dec. 5th Holiday Party, deposit is in
 - Need to choose menu options
 - Save the date to go out mid Sep. to Oct.
- Trap Shooting Event, Sat. Oct 14th (10:30a-2:00p) P2K
 - Need sponsor for event
 - Possibly go to Sycuan for reception
 - \$15-\$20 per person is the tentative plan
- Sea World
 - 7th or 14th are the dates were looking to confirm
- SALK-Mark is to reach out for tour opportunities

- 20-30 people
- Afternoon
- Requesting March for tour
- Annual Meeting will be late February-March

Partner Sponsors:

- Melanies new membership flyer is great, sent out to all Allied Member
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Membership:

- Capture H2O possible new member, working with John, entertaining a prorated cost for coming in the year half way through the year
 - May be easier to become a prorated Allied for this year
 - Want to make sure we sign him up for 2018
- Regarding new member, want to ask simple questions:
 - What do they want to get out of their membership
 - What are they able to bring to the SDBEA?
 - We could create a one page questionnaire to learn a little more about them

Communications Committee:

- Steve will be a new volunteer for the communication committee, working with Sabrina
- Sabrina needs passwords to access various social media accounts, working with Ray
 - Gmail the primary account to gain access
 - Should we setup the Google drop box for photos

New Business:

Barry working with Jes and Malanie to partner with IFMA

- Del mar EXPO and possibly set up a booth (free booth?)
- Will we be able to sell booths? Get our vendors the discounted rate?

BOC 1 was posted to the website, we are offering 15 sponsorships

Wes asking if anyone has a connection with the City College, would be a good connection for continuing education