



Minutes of the Board of Directors Meeting
 3585 Corporate Court San Diego
 San Diego, CA 92123

The meeting was called to order by Bob Jones at approx. 4:00 pm. The following were in attendance:

Thor Emblem, Past President	Y	Christy Gramann, Advisory	N(phone)
		Nicole Nicoletti Advisory	Y
Mike McNamara, Past President/Secretary	N	Mike Curl, Advisory	Y
Steve Denny, Past President	N	Michael Cancel, Advisory	N
Ray Trent, President	N	Mark Scott, Advisory	Y
Jack Bennings, Treasurer	Y	Sabrina Hansen, Advisory	N
Bob Jones, Vice President	Y	Anita Bertain, Advisory	Y
Wes Dymek Executive Director	N	Melanie Bamba, Advisory	Y
Ernie Matteotti, Executive Director	N	Derek Flanders	Y
Jeffrey Feist, Executive Director	N	Erica Mann	Y
Brooke Laskowsky, Advisory	N		
Barry Garson, Advisory	Y		
Mike Broyles, Advisory	N		
Brian Bloker, Advisory	Y		
Jessica Kalloch, Advisory	Y		

Community Outreach - Jessica Kalloch

- Check to Monarch School for \$3000 was delivered by Jack Bennings.
- Next event for Community Outreach to be scheduled soon. Considering Food packaging event - relatively easy and not too lengthy of an event.
- Bob Jones participated in Clean Beach on Earth Day.

Education Update - Bob Jones

- May, June and July classes have been added to the website. Website updated for 20 members.
- 14 people scheduled for Calculating Engineering Savings on the 9th.
- North County class for budgeting - only 6 attendees - consider quarterly classes for North County.
- 50 completed applications for Fire Pump class. Will Fedex to Fire Marshall - once approved, will schedule the class.
- Members can now sign up and pay online.

- Allied Members have 4 spots for training. Non members have to pay.
- Consider conducting survey for feedback.
- Next classes – Water Treatment. In the Fall – Roofing Class.

Treasurer Update - Jack Bennings

- Financial Outlook: \$96,644.44 current bank balance
 - Revenue
 - Event Income -- \$995
 - Annual Meeting -- \$4460
 - Gold Tournament -- \$8100
 - Total Revenue -- \$13,555.00
 - Expenditures
 - Annual Meeting -- \$540
 - Board Meeting -- \$239.86
 - Charitable Contributions -- \$3000
 - Hockey Game-- \$1864.00
 - Legal and Professional Fees -- \$400
 - Merchant Fees -- \$171
 - Office Expenses -- \$77.84
 - Subcontractors -- \$475
 - Taxes -- \$10
 - Total Expenditures -- \$7,416.22
- We have 141 Trade Members – 30 Inactive for Non Payment; 72 Allied Members; 1 Property Manager. Bob has 3 new members.
- Need new treasurer and a succession plan.

Web Update -

- Golf is on the website. Golf scheduled for May 17th at noon – shotgun at 2:00 p.m.
- Members not up-to-date on website.
- No option for renewal.

Special Events - Brian Bloker & Melanie:

- Golf Tournament
 - All players – sold out – total of 80 golfers.
 - Need 5 tee sponsors.
 - Need lunch sponsor.
 - No putting sponsor.
 - Good on volunteers.
 - Need bags and give aways. Need help stuffing bags in Melanie's office May 16th around 11:00 a.m. at Bill Howe.
- Building Tours:
 - Possibility of Sea World Tour and Navy Hospital on Camp Pendleton.
 - Recommend afternoon tour. Maybe September for 20-30 people. Motor Shop would be good for Engineers also County Emergency Command Center.

Membership

- Hotel Engineer Association (HEA) – Suggested we talk to Tibor – ask the HEA members to join us and include some training. A lot of the Engineers are reluctant – but vendors are mostly interested. Tibor agreed to come to one of our board meetings. General discussion about training specific for hotel engineers. We have a number of Engineers from HOA's.

- Membership training package (instead of membership) for County employees. In the past, if they paid for two classes, membership was automatically included.
- General discussion on how to recruit and retain new members.

Secretary:

We still need a Secretary - there are two components - Recordkeeping, by-laws, and someone to take minutes.

Special Events:

General discussion - Bowling, go carts, Miramar Speedway, ping pong, poker tournament, wine tasting.

Adjournment:

The meeting was adjourned at approximately 5:25 p.m. by Bob Jones, Vice President. The next meeting is scheduled for June 6, 2016, at 4:00 PM, at 3585 Corporate Court, San Diego, CA 92123.